# **Biloxi Marsh Lands Corporation**

Financial Statements, Schedule, and President's Report

December 31, 2000 and 1999

All per share information does not reflect the 4 for 1 stock split effective June 1, 2004.

# BILO MARSH LANDS CORPORA'1 ON 228 St. Charles Avenue Suite 838 New Orleans, LA 70130

(504) 529-7169

February 16, 2001

To the Shareholders of Biloxi Marsh Lands Corporation:

While net earnings were down significantly, we are pleased to report that 2000 was the fifth consecutive profitable year for your company. Total revenue for the year 2000 was \$581,202 compared to total revenue of \$1,612,203 in 1999. The revenue breakdown is as follows: 2000 revenue from oil and gas activity was \$352,381 compared to 1999 revenue of \$1,283,804. Dividend and interest revenue for 2000 was \$119,511, compared to \$104,360 for 1999. In 2000, net gains on the sale of investment securities were \$22,505 as compared to gains of \$200,927 in 1999. Meanwhile, net earnings declined to \$282,749 or \$.41 per share in 2000 from \$915,019 or \$1.33 per share in 1999.

In 2000, the Company received \$234,350 in lease bonuses from the granting of five oil, gas and mineral leases to various operators on 1,497 total acres. The company received \$51,200 for granting an option to take down an oil and gas mineral lease on 2,560 acres. In June of this year, Reef Exploration, Inc., as operator under the 2,240-acre oil, gas and mineral lease dated June 22, 1999 granted to Elm Oil & Gas Ltd., spudded the Biloxi Marsh Lands No. 1-35 well. The well, located in Section 35, T13S, R16E, was drilled to a depth of 15,500 feet, then plugged and abandoned as a dry hole. After the dry hole, Elm Oil elected not pay the delay rental due in December 2000, which terminated the lease. Elm Oil's second mineral lease, dated November 15, 1999 on another 2,240-acre tract of Company property, was amended to provide for quarterly delay rentals in lieu of annual payments. In November 2000, the Company received its first quarterly delay rental payment of \$56,000. As of the date of this letter there is no drilling activity on Company property.

The Board of Directors at its December 7th, 2000 meeting was pleased to declare a dividend of \$.30 per outstanding share of common stock payable on January 19, 2001 to shareholders of record on December 31, 2000.

On a non-business matter, we deeply regret that in January of this year of Mr. Charlton B. Ogden, II passed away. Until 1995, Mr. Ogden served the company as Secretary, Manager and Legal Counsel. Those who knew him and had the pleasure of working with him will miss him.

As reported in last year's letter to the shareholders, Western Geophysical completed its 3-D seismic study of Lake Borgne. Unfortunately, the study did not continue eastward over any significant amount of company acreage. Management is acutely aware of the challenges ahead in 2001 and is committed to work diligently to maximize the company's profitability and its shareholder value. Though there are no guarantees, we hope that the continued strength in the price of natural gas will translate into increased interest in our property.

William B. Rudolf

President

# BILOXI MARSH LANDS CORPORATION

FINANCIAL STATEMENTS AND ADDITIONAL INFORMATION

YEARS ENDED DECEMBER 31, 2000 AND 1999

# BILOXI MARSH LANDS CORPORATION

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#### DOODY AND DOODY

CERTIFIED PUBLIC ACCOUNTANTS

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Board of Directors Biloxi Marsh Lands Corporation New Orleans, Louisiana

#### Independent Auditors' Report

We have audited the accompanying statements of assets, liabilities and stockholders' equity of Biloxi Marsh Lands Corporation as of December 31, 2000 and 1999, and the related statements of revenues and expenses and retained earnings, and cash flows for the years then ended. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As described in the Notes to Financial Statements, the Corporation's policy is to prepare its financial statements on the basis of cash receipts and disbursements. Consequently, certain revenue and the related assets are recognized when received rather than when earned, and certain expenses are recognized when paid rather than when the obligation is incurred. Accordingly, the accompanying financial statements are not intended to present financial position and results of operations in accordance with generally accepted accounting principles.

In our opinion, the financial statements referred to in the first paragraph present fairly, in all material respects, the assets, liabilities and stockholders' equity of Biloxi Marsh Lands Corporation as of December 31, 2000 and 1999, and its revenues and expenses and retained earnings, and cash flows for the years then ended, on the basis of accounting described in the Notes to Financial Statements.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The Additional Information - Schedule of Marketable Securities is presented for the purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

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Metairie, Louisiana January 30, 2001

AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS, SOCIETY OF LOUISIANA CERTIFIED PUBLIC ACCOUNTANTS

# BILOXI MARSH LANDS CORPORATION STATEMENTS OF ASSETS, LIABILITIES AND STOCKHOLDERS' EQUITY DECEMBER 31, 2000 AND 1999 (See Independent Auditors' Report)

Assets		
		1999
Current assets		
Cash and cash equivalents (Note A)	\$ 326,749	\$ 487,430
Refundable income taxes (Note D)	27,022	8,677
Total current assets	353,771	496,107
Investments		
Marketable debt and equity securities (Note C)	2,023,123	2,410,252
Land - at cost	234,939	234,939
	2,258,062	2,645,191
Property (Note A)		
Levees (net of accumulated depreciation of		
\$124,402 for 2000 and \$118,882 for 1999)	12,479	17,999
Total assets	\$ 2,624,312	\$3,159,297
Liabilities and Stockholders' Eq	uity	
Current liabilities		
Accrued dividends payable (Notes A and G)	\$ 206,982	\$ 758,934
Commitments and contingencies (Note E)	21	
Stockholders' equity		
Common stock, no par value - 720,000 shares authorized,		
712,799 shares issued, 689,940 shares outstanding	47,520	47,520
Retained earnings	2,433,961	2,416,994
Control tests a training Man.)	2,481,481	2,464,514
Less cost of treasury stock - 22,859 shares	(64,151)	(64,151)
	2,417,330	2,400,363
Total liabilities and stockholders' equity	\$ 2,624,312	\$3,159,297

The accompanying notes are an integral part of these financial statements.

# BILOXI MARSH LANDS CORPORATION STATEMENTS OF REVENUES AND EXPENSES AND RETAINED EARNINGS FOR THE YEARS ENDED DECEMBER 31, 2000 AND 1999

(See Independent Auditors' Report)

(oce marpendem readile		2000	1999
Revenues	_		
Oil and gas			
Lease bonuses and delay rentals	\$	290,350	\$ 504,000
Lease options		51,200	222,059
Royalties (net of production taxes)		10,831	8,334
Seismic permit fees		-	549,411
Total oil and gas revenues		352,381	1,283,804
Other	471		1-1-2000 6500 650
Dividends and interest		119,511	104,360
Gain on sale of securities	1.00	22,505	200,927
Gain on royalty distribution		58,800	-
Surface rentals and other	25	28,005	23,112
Total other revenues	15	228,821	328,399
Total revenues	-	581,202	1,612,203
Expenses			
Accounting and auditing		7,315	7,101
Administrative management		29,000	33,600
Clerical		7,000	8,200
Consultants (Note F)		329	5,000
Depreciation (Note A)		5,520	5,520
Directors' fees		4,000	5,750
Franchise taxes		10,410	9,940
Insurance		23,644	17,270
Land management fees and expenses		8,207	7,762
Legal fees (Note F)		12,447	7,368
Other		5,989	22,713
Portfolio services		12,447	14,690
Property taxes		18,000	15,295
Rent		750	600
1011	- 5	145,058	160,809
Income (before income taxes)	_	436,144	1,451,394
Provision for income taxes (Note D)		153,395	536,375
Net income	5	282,749	915,019
Retained earnings - beginning of year		2,416,994	2,260,909
AND THE PROPERTY OF THE PROPER		2,699,743	3,175,928
Dividends (Note H)	*	265,782	758,934
Retained earnings - end of year	S	2,433,961	\$ 2,416,994
Net income per share	S	.41	\$ 1.33

The accompanying notes are an integral part of these financial statements.

# BILOXI MARSH LANDS CORPORATION STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2000 AND 1999 (See Independent Auditors' Report)

	_	2000	1999
Cash flows provided (used) by operating			
activities (Note B)		252 201	61 002 004
Oil and gas revenues received	\$	352,381	\$1,283,804
Interest and dividends received		119,511	104,360
Other		28,005	22,691
Cash paid for expenses	-	(111, 128)	(130,054)
Cash paid for income and other taxes	_	(200, 150)	_(568,056)
Net cash provided by operating activities	-	188,619	712,745
Cash flows provided (used) by investing activities			
Proceeds from maturing investments		899,651	1,260,800
Proceeds from the sale of securities		512,822	430,130
Purchase of securities	-	(1.002,839)	(1,746,566)
Net cash provided (used) by investing activities	-	409,634	(55,636)
Cash flows provided (used) by financing activities			
Dividends paid	35	(758,934)	(551,952)
Net cash provided (used) by financing activities	8	(758,934)	(551,952)
Net increase (decrease) in cash		(160,681)	105,157
Cash and cash equivalents at beginning of year	-	487,430	382,273
Cash and cash equivalents at end of year	\$	326,749	\$ 487,430

## BILOXI MARSH LANDS CORPORATION NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2000 AND 1999

#### NOTE A - NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Operations

The Corporation's principal source of income consists of rents, mineral royalties and other income related to its real estate ownership. In addition, the Corporation has significant revenues from the investment of funds in marketable securities.

#### Cash Basis

It is the policy of the Corporation to prepare its financial statements on the cash basis of accounting, where revenues and the related assets are recognized when received and expenses are recognized when paid, rather than when the obligation is incurred. However, income taxes are accrued on cash basis revenue in excess of cash basis expenses, and dividends declared by the Board of Directors are recorded on the date they are declared.

#### Use of Estimates

The process of preparing financial statements requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues, and expenditures. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimated amounts.

### Cash Equivalents

Management of the Corporation considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

#### Depreciation

Depreciation of property is provided for in amounts sufficient to relate their cost over their estimated service lives using the Accelerated Cost Recovery System (ACRS) rates as indicated for federal income tax purposes. Depreciation expense under generally accepted accounting principles is spread over the estimated useful lives of the assets using straight-line and some accelerated methods. Accordingly, the accompanying financial statements are not intended to present financial position, results of operations and cash flows in accordance with generally accepted accounting principles.

Depreciation, using 18-19 ACRS lives, reflected in the accompanying financial statements totaled \$5,520 for 2000 and 1999.

# BILOXI MARSH LANDS CORPORATION NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2000 AND 1999 (Continued)

# NOTE B - SUPPLEMENTARY CASH FLOW DISCLOSURES

A reconciliation of net income to net cash provided by operating activities for the years ended December 31, 2000 and 1999 is as follows:

	-	2000	1999
Net income	\$	282,749	\$ 915,019
Adjustments - cash provided (used) by operations			
Depreciation	+	5,520	5,520
Gain on sale of securities		(22,505)	(200,927)
Gain on royalty distribution		(58,800)	
(Increase) decrease in refundable income taxes		(18,345)	(6,446)
Increase (decrease) in option payment due payor		_	(421)
Cash provided by operating activities	S	188,619	\$ 712,745
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#### NOTE C - MARKETABLE SECURITIES

Marketable securities consist of investments in debt and equity securities which are carried at their amortized cost. Cost and fair market value of investment in marketable securities at December 31, 2000 and 1999 are as follows:

		20	00		
-	Amortized Cost	47747777		200	Inrealized ins (Losses)
\$	960,646	\$ 2,8	329,884	\$	1,869,238
	274 501		76 020		2,237
-	687,886		589,340	-	1,454
\$	2,023,123	\$ 3,8	396,052	\$	1,872,929
		19	99		
	Amortized Cost	202.0302			Unrealized ains (Losses)
\$	921,112	\$ 2,	146,814	\$	1,225,702
	424,216	1/4	418,698		(5,518)
					4,989
\$	2,410,252		Call Control of the Control	\$	1,225,173
	\$	\$ 960,646 374,591 687,886 \$ 2,023,123 Amortized Cost \$ 921,112 424,216 1,064,924	Amortized Fair Cost V  \$ 960,646 \$ 2,8  374,591 3 687,886 6  \$ 2,023,123 \$ 3,8  Amortized Fair Cost V  \$ 921,112 \$ 2,  424,216 1,064,924 1,0	Cost         Value           \$ 960,646         \$ 2,829,884           374,591         376,828           687,886         689,340           \$ 2,023,123         \$ 3,896,052           1999         Fair Market           Cost         Value           \$ 921,112         \$ 2,146,814           424,216         418,698           1,064,924         1,069,913	Amortized

# BILOXI MARSH LANDS CORPORATION NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2000 AND 1999 (Continued)

#### NOTE D - INCOME TAXES

The provision for income taxes differs from the amounts computed by applying the federal statutory tax rate to earnings before income tax for the following reasons:

		Years ended	Decer	nber 31.
		2000		1999
Tax expense (based on federal		+		
statutory rate of 34%)	\$	148,289	\$	493,474
Income tax effect of:				NO. 10 (2000)
Dividend exclusion		(7,053)		(7,677)
Depletion on royalty income		(567)		(445)
Municipal bond interest		-		(1,377)
Expenses attributable to tax exempt income		-		69
State income tax (net of federal income				
tax benefit)	-	12,726	1	52,331
Provision for income taxes	<u>\$</u>	153,395	<u>\$</u>	536,375
Refundable income taxes at December 31, consist	of:			
		2000	_	1999
Total estimated tax payments				
Federal		\$ 159,417	\$	468,052
State		21,000	_	77,000
		180,417		545,052
Provision for income taxes		153,395	-	536,375
Refundable income taxes		\$ 27,022	\$	8,677

#### NOTE E - CONTINGENCY

The Lake Borgne Levee District recorded an assessment of approximately \$45,000 in 1966 against the Corporation's lands in St. Bernard Parish. The Corporation's legal counsel suggests that there is the possibility that this assessment is unconstitutional and, accordingly, the assessment has not been paid.

BILOXI MARSH LANDS CORPORATION ADDITIONAL INFORMATION SCHEDULE OF MARKETABLE SECURITIES DECEMBER 31, 2000 AND 1999

# BILOXI MARSH LANDS CORPORATION SCHEDULE OF MARKETABLE SECURITIES DECEMBER 31, 2000 AND 1999

				2000					1999			
Company / Description	Shares / Face Value		Cost	Market <u>Value</u>	τ	Inrealized Gains (Losses)	Shares / Face <u>Value</u>	Cost	Market Value		-075	nrealized Gains (Losses)
Marketable Equity Securities												
Common Stocks												
Bank One Corp	-	\$	-	\$ -	\$	-	5,000	\$ 61,641	\$	160,000	\$	98,359
Block H&R, Inc.	2,500		107,725	103,437		(4,288)	-	-		-		-
Bristol Myers Squibb Co.	3,000		31,834	221,812		189,978	3,000	31,834		192,562		160,728
Cerner Corp	5,500		101,087	254,375		153,288	5,500	101,087		108,281		7,194
Exxon Mobil Corp.	1,500		5,523	130,406		124,883	1,500	5,523		120,844		115,321
General Electric Co.	2,766		62,343	132,595		70,252	-	-		-		
Hancock Holding Co.	3,105		49,325	118,766		69,441	3,105	49,325		120,319		70,994
Harmon Industries Inc.			-	-			5,250	62,360		63,656		1,296
Intercontinental Telecom												
Warrants, expiring 4/30/02	7,000		-	7,000		7,000	7,000	-		7,000		7,000
Jack Henry & Associates	7,600		74,310	472,150		397,840	4,300	84,090		230,856		146,766
Leggett & Platt Inc.	6,400		81,856	121,200		39,344	6,400	81,856		137,200		55,344
Luminex Corp.	5,000		125,025	130,312		5,287	-					
MCI Wordcom, Inc.			-	-			1,500	78,055		79,594		1,539
O'Charleys Inc.	8,400		67,900	149,625		81,725	8,400	67,900		110,250		42,350
Pfizer, Inc.	6,000		916	276,000		275,084	6,000	916		194,625		193,709
Pittway Corp Class A				-		-	3,900	43,723		174,769		131,046
SCP Pool Corp	13,500		83,525	405,844		322,319	9,000	83,525		233,437		149,912
Stone Energy Corp	3,500		98,852	225,925		127,073	3,500	98,852		124,687		25,835
Union Planters Corp	2,250		70,425	80,437		10,012	2,250	70,425		88,734		18,309
And a processor the processor of the Control of the		_	960,646	2,829,884		1,869,238		921,112		2,146,814	1	1,225,702

# BILOXI MARSH LANDS CORPORATION SCHEDULE OF MARKETABLE SECURITIES DECEMBER 31, 2000 AND 1999

			2000				1999	
	Shares / Face		Market	Unrealized Gains	Shares / Face		Market	Unrealized Gains
Company / Description	Value	Cost	Value	(Losses)	Value	Cost	<b>Yalue</b>	(Losses)
Marketable Debt Securities								
Corporate Bonds								
Walt Disney Global N/Call								
6.375%, Due 3/30/01	75,000	75,000	74,953	(47)	75,000	75,000	74,693	(307)
Dupont EI Notes								
6.50%, Due 9/1/02	100,000	99,705	100,938	1,233	100,000	99,705	99,090	(615)
Ford Motor Credit								
7.740%, Due 7/16/04	100,000	99,861	100,437	576	100,000	99,861	97,810	(2,051)
International Shipholding Corp.								
Senior Notes, 9%, Due 7/1/03	-	-	-	-	50,000	49,625	49,965	340
Stone Energy Corp. Note					7			
8.75%, Due 9/15/07	100,000	100,025	100,500	475	100,000	100,025	97,140	(2,885)
* ** ***		374,591	376,828	2,237	100	424,216	418,698	(5,518)